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Truck Analyst (175535-001) - (Calgary, Alberta, Western Canada, Canada)

Company: Agrium Wholesale

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Industry Sector: Agribusiness

Industry Type: Agronomy

Career Type: Logistics

Job Type: Full Time

Minimum Years Experience Required: 2

Salary: Negotiable

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Agrium is driven by growth, whether it is to improve the performance of crops that feed the world responsibly, grow our business, our market share or our earnings. Headquartered in Calgary, Alberta, Agrium is one of the world's largest nutrient and fertilizer producers with net sales of almost \$10-billion over the past two years, compared to just \$2.8 billion five years ago and \$1.7 billion ten years ago. How's that for growth!

We also encourage our employees to grow within their roles as we continue to pursue new ways to make Agrium a great place to work. In 2010, we were awarded the distinction of being named one of Canada's Top 100 Employers and one of Alberta's Top 50 Employers. Come grow your career at Agrium and join our more than 11,000 employees across North and South America to help feed a growing world.

Growth is a top priority for Agrium Wholesale and it doesn't just apply to the nutrients we make or the size of our Company. To achieve growth and remain healthy and profitable we need talented, diverse employees to support our initiatives. In 2011, we were named as one of Canada's Top 100 Employers and in 2011 one of Alberta's Top 50 Employers. Come grow your career at Agrium Wholesale where our employees strive to make a difference and take pride in helping to feed the world.

Working as a member of the Canadian Transportation team and reporting to the Director, Truck and Marine this position provides logistical truck support to the Sales and Marketing Department of Agrium. The successful candidate will be a member of a larger team that coordinates truck transportation and logistics for Agrium's Canadian market region. As an additional responsibility, this role may also provide support to broader management in preparing reports and required analysis along with the management of key business meetings.

Specific responsibilities will include:

Researches and analyzes freight costs and classifications, delivery methods, and delivery schedules to minimize delivery costs. (Analysis of data, monitoring and reporting of asset utilization is essential in this role)

Optimizing Agrium's product sourcing plan, reducing costs and maximizing customer service through financial analysis and effective decision-making within own scope of control.

Working with Agrium internal groups to ensure distribution strategies are being supported and executed within trucking area.

Procuring required truck equipment to meet the marketing plan

Providing input to annual truck budgets, performing analysis of results, measuring the overall cost, and stewarding to performance versus plan measures.

Interfacing with customers, vendors and internal employees with respect to freight rate verification and service level expectations.

Providing trucking input into the development and coordination of plans to supply Agrium's warehouses in the most economical manner.

Providing input to processes and procedures to support truck transportation initiatives.

Assisting in formation and negotiation of truck contracts.

Assisting with dispatching to ensure expeditious delivery of product in the most economical manner.
Coordinating and communicating with the U.S. Truck Analyst team to ensure forecasts and corporate truck objectives are met.
Assisting in the implementation of Information Technology solutions as they relate to transportation and logistics.
Supporting marketing projects by providing economic analysis and undertaking assigned project roles related to area of expertise.
Compiling monthly Wholesale, Sales, Marketing, Logistics and Position Reports providing analysis as required
Organizing quarterly Director meetings and weekly operational conference calls and taking comprehensive minutes.

Qualifications of the position include:

University degree with 2+ years related experience or equivalent combination of education and experience.
Specialized knowledge of the Canadian trucking industry (regulations, safety & Transport Canada guidelines) and of distribution fundamentals would be highly preferred
Solid communicator and team player, with good negotiating skills
Ability to think strategically and to translate that into tactical action
Experience with Microsoft Excel, Word, Access and PowerPoint
Demonstrated organizational, analytical, financial and project management skills as well as understanding of contracts and previous negotiation experience would be desirable.
Current designation in logistics field is highly preferred as is active membership in related professional association.
Working knowledge of SAP would be considered a definite asset

Agrium's Corporate headquarters are located in Agrium Place in south Calgary adjacent to one of Calgary's major traffic artery, MacLeod Trail South. The building, built in 1999 received the 2002 BOMA Canada Office Building of the Year in the Suburban Category which recognizes quality and excellence in office buildings management.

Agrium Wholesale is committed to providing employees with competitive compensation that reflects individual contribution, business performance and the markets in which we compete for talent. We pay-for-performance; employee total compensation is linked to Agrium's goals and performance. We welcome diversity in our workplace and encourage applications from all qualified women and men, including persons with disabilities, members of visible minorities and First Nations.

Join Agrium, www.agriumwholesale.com/careers and "Help Feed the World!"

While we appreciate all applications we receive, we advise that only candidates under consideration will be contacted.

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